

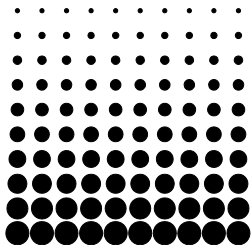
GIFTS

We offer a wide variety of Homespun Country decor among a myriad of other unique & exceptional products & are consequently a gift givers paradise. So no matter male, female & no matter what the age we have just the right gift! & if you are not sure, an SGMC Gift Certificate in the amount of your choice will make choosing the right gift a breeze. The right gift is no problem at SGMC.



OFFICE SUPPLIES

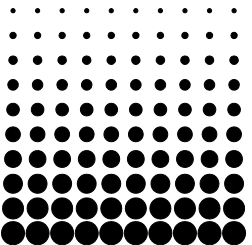
It might be stamp pads, ink jet & fax cartridges, printer paper, a paper punch, paper for your adding machine, a custom rubber stamp or anything for your desk or office that you're looking for. Look no further than *'The Office Supplies Store'* at SGMC. We offer competitive pricing & prompt delivery on items that are special ordered.



NATURAL PRODUCTS

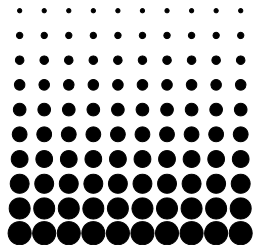
When we say Natural Products we mean products that usually use organic ingredients (where available), in their manufacturing. They don't use animal products or abuse animals & they are good for you & the planet on which we live. We continue to bring new items into the store which meet this criteria. These products include food, supplements, body care & sundry items. We have a large selection of homeopathic remedies & we tend to stock items that are hard to find elsewhere. This area continues to grow & as with other areas of our store we are glad to special order & stock items that you use.

"GOOD for You & GOOD for the Planet!"



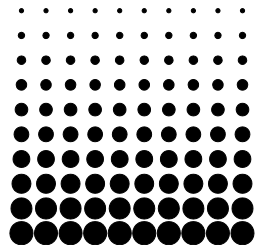
VIRTUAL FRAMING

Choosing the perfect picture frame and matting can be difficult since all you see are corner samples of both the frame and the mat. It would be a lot easier to make the perfect choice for your custom framing design if you could see both the mat and frame completely surrounding the art work just as it will look when framed. Now with the assistance of SGMC's virtual framing technology you can see your art work framed virtually with your choice of mat and frame. You can even compare different mat and frame selections side by side before you make your final decision. SGMC's 34 years experience along with our virtual framing technology make choosing a Custom Frame and Mat easy. Bring your art work in today to see our virtual framing technology in action.



CUSTOM FRAMING

Within a year after our founding we began providing custom picture framing services. With more than 34 years experience & thousands of framing combinations to offer, plus extremely competitive pricing, you can't go wrong choosing SGMC as your custom framing provider. SGMC is *'The Framing Store'*. We are expert framers of needlework & original art & will help you choose a framing package that will not only show off your art for years but preserve it with a quality industry accepted conservation method as well. We offer a variety of glass options that will not only protect your art from fading but make it look great as well. All of your framing is treated like our own & is done in house by our trained & experienced custom-framing technicians.

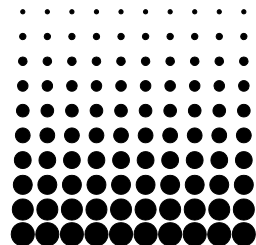


GLASS & MIRRORS

We are a full service glass shop offering storm window, screen repair & fabrication, glass table tops, wall & bathroom mirror fabrication & installation, vehicle mirror repair, custom insulated glass repair, tempered glass & high temperature glass for your wood stove & much more. If it's glass or acrylic you need, call us first. SGMC is *'The Glass Store'*. Our glass technician has over 39 years experience & we can do things that you won't find available elsewhere.

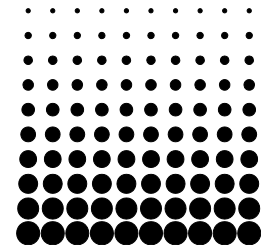
RESTORATION

If you have a document that is in less than perfect condition, SGMC's Restoration Service can restore that document or photo to near new condition without altering the original document or photo in any way. Bring us those not so perfect documents or photos and let us restore them so you can enjoy them the way they were meant to be.



ELECTRONICS

We have been intimately involved with consumer electronics since 1983. You know, consumer electronics, the ones that you use everyday around the house & in the car. SGMC is *'The Electronics Store'*. We have developed, over the years, an impressive list of suppliers & distributors that give us access not only to an extraordinarily large selection of product but also great pricing that we pass on to you. If it is a cable or adapter or some whatchamacallit that you had no idea they made, let alone the fact that you needed one, we can probably pull one off the shelf or peg hook or in most cases order it, if it's not in stock. Then we'll show you how to hook it up & use it. It is our intention that you leave our store with a solution to your problem including the accessories & knowledge you need to make it work. If you don't understand it when you leave then we haven't done our job.

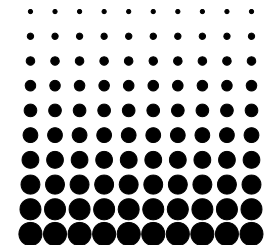


CRAFT SUPPLIES

If it's anything to do with crafting you will find it at SGMC - *'The Craft Store'*. We have one of the most complete, fully stocked craft basics stores around. We have counted cross stitch, stenciling & ribbon departments to name a few. If it's pom poms, paper maché, felt, fun foam, paints, adhesives, finishes, wreaths, etc., we have it. & we offer one thing that you will find few other places & that's knowledgeable people who are glad to help.

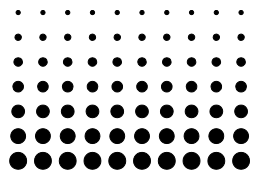
ART MATERIALS

We carry the big names in the art materials, Grumbacher, Windsor Newton, Liquitex, Beinfang & Royal to name a few, plus some names that you probably haven't heard of either. We have decorative acrylic & artist paints, pads, brushes & canvases & more. If it's art materials you need then it's *'The Art Materials Store'* at SGMC where you need to shop.



CUSTOM

A custom solution is not something that you get many places these days, but here at SGMC it is something that we specialize in. The definition of custom to us is supplying a service or product that is built, fabricated or ordered (sourced) to fill the needs of a particular individual. SGMC is far more than a typical retail store, we are a provider of Custom Solutions for you & your family. We provide you Custom Solutions by combining our years of expertise in various product areas with our knowledge of & relationship with a myriad of vendors & manufacturers. Whether it is providing you Custom Picture Framing or Custom Glass Work or getting you just the right custom hook up for the latest electronic gadgets we pride ourselves in providing an individual solution to your specific needs. More so now than ever you deserve the Custom Service that we provide at the same price or less than the generic service most everywhere else. Do yourself and your pocketbook a favor and choose SGMC first.



CUSTOMER SERVICE

One of the things that we continually strive to provide is better SERVICE. It's a worn out word today, but at SGMC service is "THE NAME OF THE GAME". It's of paramount importance to us that we give you GREAT service. Our goal is to have you leave our store or hang up the phone from talking with us & then because of the great service you received you feel compelled to tell everyone you see how great an experience you had dealing with SGMC. Do we succeed 100% of the time? No, we're human... but we all strive for GREAT customer service. We continue to make changes in how we operate along with changes in product selection & services always looking toward your satisfactory shopping experience.

We are very solution oriented. Simply put, we will try to discern what your problem is & then by combining the products & services that we offer provide a solution at a very competitive price & within a reasonable time frame.

We are not *sale* oriented. What that means to you is that we try to price all our products fairly every day so that you can be assured that when you need something that you can buy it at SGMC at a fair, competitive price without having to wait for a 'sale'. You get what you need, when you need it, instead of playing the waiting game, until it

'goes on sale'.

Over the years we have implemented many programs within our organization whose sole purpose is to provide you, our customer or client, with *SUPERIOR* service.

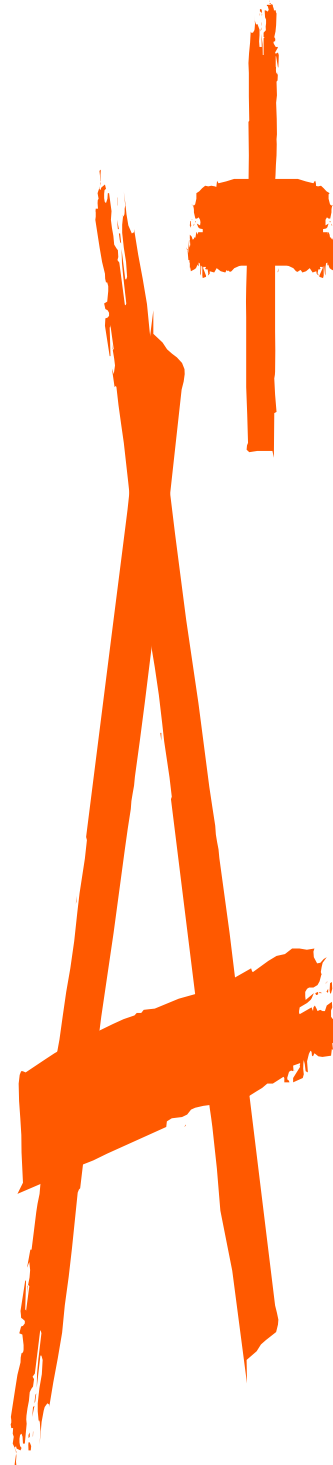
We have invested considerable time & money in implementing the latest & most up-to-date software throughout all of our operations. Our custom framing technicians use software that allows quick & easy pricing of the thousands of combinations that we offer & stores your history so that we can match mat color, frames & size of items that we framed for you in the past. & we also have the latest visual framing software that allows you to see how your framing project will look when it's finished.

Our sales technicians have access to one of the most advanced point of sale systems available anywhere which means having fewer empty shelves & pegs & generally having the merchandise in the store at a competitive price when you need it. It also means having a complete online store where you can shop & browse 24/7/365.

We are *Special Order Specialists*. Special orders are of paramount importance to you & to us. If we don't have it & we can get it, we will. It's that simple! & we'll notify you when it's ready for pick up.

When you call us, a human answers the phone. We hate voice mail systems & will never implement one. We think that you should be able to get an answer to your question or concern in the most direct manner possible.

We have added many associated product lines over the years. We have people tell us almost everyday that they can't believe the variety of merchandise that we have to offer. We continue to look for new, unique, break-thru products that we can offer at competitive prices. We intend to continue to be the store that you look to when you have a unique need or when you need to talk to someone who is knowledgeable & is more concerned with a solution than their commission. We want you to tell us how we're doing. If our service is GREAT, please let us know. If our service is not so great, let us know that too. It is only through communication & interaction that we can continue to improve. & improve we must. We know that you have lots of choices out there when it comes to places to shop. We want to spoil you to the point that you won't want to shop anywhere else. Our goal is to make SGMC & SERVICE synonymous so that when you think 'SGMC', great service automatically comes to mind.



Back in November 1977 Solanco Glass & Mirror Co. was born to fill a need in Southern Lancaster County by offering complete residential flat glass services to the area. Over the more than 33 years since then many things have changed. All of these changes have been made in direct response to you, our clients, customers & friends. One of the major changes over time has been the shift away from the everyday use of the name, Solanco Glass & Mirror Co., which at inception described exactly what we did, to using just SGMC. Even though we are indeed still Solanco Glass & Mirror Co., today SGMC also represents Solanco General Merchandise Co. In reality SGMC is a family owned & operated synergy of companies under one roof that offers a wide variety of products & services much like the old time small-town department or general merchandise stores did in years past.

Rev #110728

PRODUCTS & SERVICES



**Solanco General Merchandise Co
Solanco Glass & Mirror Co.**

**A DESCRIPTION
OF WHO WE ARE
& WHAT WE DO!**

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