

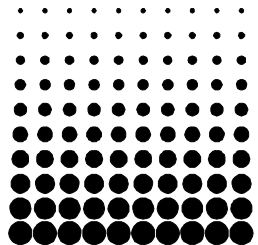
OFFICE SUPPLIES

It might be stamp pads, ink jet and fax cartridges, printer paper, a paper punch, paper for your adding machine, a custom rubber stamp or anything for your desk or office that you're looking for. Look no further than **'The Office Supplies Store'** at **SGMC**. We offer competitive pricing and prompt delivery on items that are special ordered.



GIFTS

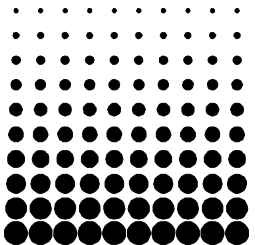
Because of our wide variety of unique products and services we are a gift givers mecca. No matter male, female and no matter what the age we have just the right gift! And if you are not sure, an SGMC Gift Certificate in the amount of your choice will make choosing the right gift a breeze.



NATURAL PRODUCTS

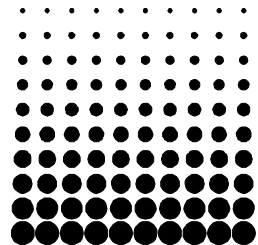
When we say **Natural Products** we mean products that usually use organic ingredients (where available), in their manufacturing. They don't use animal products or abuse animals and they are good for you and the planet on which we live. We continue to bring new items into the store which meet this criteria. These products include food, supplements, body care and sundry items. We offer not only dry goods, but also refrigerated and frozen selections as well. This area continues to grow and as with other areas of our store we are glad to special order and stock items that you use.

"GOOD FOR YOU & GOOD FOR THE PLANET!"



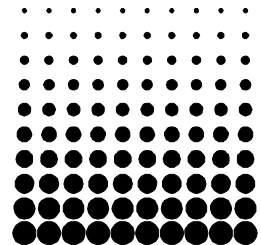
ALTERNATIVE PRACTITIONER

We are proud to have a Board Certified Naturopathic Doctor on staff that offers "alternative therapies" to assist you in maintaining or achieving wellness. In addition to holding an ND degree, Phil Allamong is a Certified Massage Therapist and a CNHP (Certified Natural Health Practitioner) and is versed in Bach Flower and homeopathic remedies along with other alternative therapies as well. He is also a Certified Tai Chi instructor. The goal is to first do no harm and then to assist your body's natural healing ability. If you would like to take advantage of Phil's "Wellness Coaching" abilities, please call the store for an appointment.



MASSAGE THERAPY

Solanco Gentle Massage Co. offers full body holistic therapeutic massage in the Swedish tradition. Massage can Reduce Stress, Reduce Tension Headaches, Increase Circulation, Increase Flexibility, Increase Range-of-Motion (R.O.M.), Increase Resistance to Illness, Reduce Muscle Soreness, Reduce Anxiety and Decrease Repetitive Stress Symptoms. Why wouldn't you include massage as part of your plan for maintaining or achieving wellness. If you would like additional information or would like to schedule a massage, please call the store. We also have gift certificates available since massage also makes a great gift.



GLASS & MIRRORS

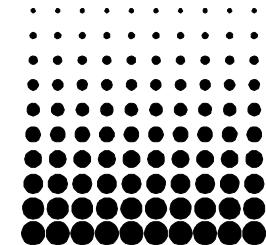
We are a full service glass shop offering custom window, screen repair and fabrication, glass table tops, wall and bathroom mirror fabrication and installation, vehicle mirror repair, custom insulated glass repair, tempered glass and high temperature glass for your wood stove and much more. If it's glass or acrylic you need, call us first. **SGMC** is **'The Glass Store'**. Our glass technician has over 36 years experience and we can do things that you won't find available elsewhere.

CUSTOM FRAMING

Within a year after our founding we began providing custom picture framing services. With more than 31 years experience and thousands of framing combinations to offer, plus extremely competitive pricing, you can't go wrong choosing **SGMC** as your custom framing provider. **SGMC** is **'The Framing Store'**. We are expert framers of needlework and original art and will help you choose a framing package that will not only show off your art for years but preserve it with a quality industry accepted conservation method as well. All of your framing is treated like our own and is done in house by our trained and experienced custom-framing technicians.

ELECTRONICS

We have been intimately involved with consumer electronics since 1983. You know, consumer electronics, the ones that you use everyday around the house and in the car. **SGMC** is **'The Electronics Store'**. We have developed, over the years, an impressive list of suppliers and distributors that give us access not only to an extraordinarily large selection of product but also great pricing that we pass on to you. If it is a cable or adapter or some what-chamacallit that you had no idea they made, let alone the fact that you needed one, we can probably pull one off the shelf or peg hook or in most cases order it, if it's not in stock. Then we'll show you how to hook it up and use it. It is our intention that you leave our store with a solution to your problem including the accessories and knowledge you need to make it work. If you don't understand it when you leave then we haven't done our job.



CELLULAR

We've sold cellular in Southern Lancaster County for more than 23 years. With the combination of our experience and expertise and the best cellular providers and great service plans we offer the most comprehensive personal or business cellular communication solutions available. We know Cellular so you will, too! We also have a large selection of cellular accessories. There is no place where you will get a more comprehensive explanation of the plans, the phones and the service that is available to you. **SGMC** is **'The Cellular Solution Store'**.

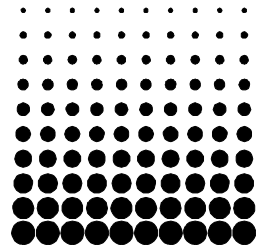


CRAFT SUPPLIES

If it's anything to do with crafting you will find it at **SGMC** - **'The Craft Store'**. We have one of the most complete, fully stocked craft basics stores around. We have counted cross stitch, stenciling and ribbon departments to name a few. If it's pom poms, paper maché, felt, fun foam, paints, adhesives, finishes, wreaths, etc., we have it. And we offer one thing that you will find few other places and that's knowledgeable people who are glad to help.

ART MATERIALS

We carry all the big names in the art materials, Grumbacher, Windsor Newton, Liquitex, Beinfang and Royal to name a few, plus some names that you probably haven't heard of either. We have decorative acrylic and artist paints, pads, brushes and canvases and more. If it's art materials you need then it's **'The Art Materials Store'** at **SGMC** where you need to shop



CUSTOMER SERVICE

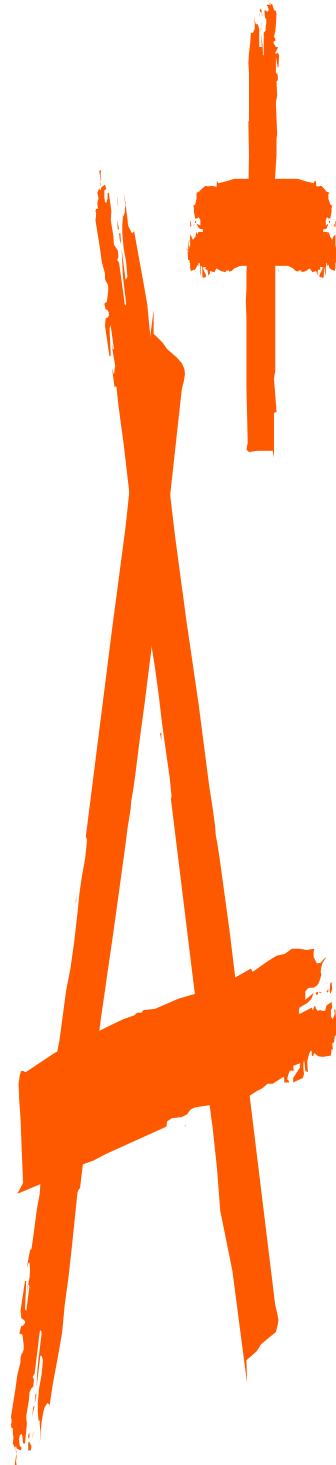
One of the things that we continually strive to provide is better **SERVICE**. It's a worn out word today, but at **SGMC** service is "*THE NAME OF THE GAME*". It's of paramount importance to us that we give you **GREAT** service. Our goal is to have you leave our store or hang up the phone from talking with us and then because of the great service you received you feel compelled to tell everyone you see how great an experience you had dealing with **SGMC**. Do we succeed 100% of the time, no we're human... but we all strive for **GREAT** customer service. We continue to make changes in how we operate along with changes in product selection and services always looking toward your satisfaction.

We are very solution oriented. Simply put, we will try to discern what your problem is and then by combining the products and services that we offer provide a solution at a very competitive price and within a reasonable time frame.

We are not *sale* oriented. What that means to you is that we try to price all our products fairly every day so that you can be assured that when you need something that you can buy it at **SGMC** at a fair, competitive price without having to wait for a 'sale'. You get what you need, when you need it, instead of playing the waiting game, until it '*goes on sale*'.

Over the past few years we have implemented many programs within our organization whose sole purpose is to provide you our customer or client, with **SUPERIOR** service. We have invested considerable time and money in implementing the latest and most up-to-date software throughout all of our operations. Our custom framing technicians use software that allows quick and easy pricing of the thousands of combinations that we offer and stores your history so that we can match mat color, frames and size of items that we framed for you in the past. And we also have the latest visual framing software that allows you to see how your framing project will look when it's finished. Our sales technicians have access to one of the most advanced point of sale systems available anywhere which means having fewer empty shelves and pegs and generally having the merchandise in the store at a competitive price when you need it. It also means having a complete online store where you can shop and browse our store 24-7. We are Special Order Specialists. Special orders are of paramount importance to you and to us. If we don't have it and we can get it, we will. It's that simple! And we'll notify you when it's ready for pick up.

When you call us, a human answers the phone. We hate voice mail systems and will never implement one. We think that you should be able to get an answer to your question or concern in the most direct manner possible. We have added many associated product lines over the years. We have people tell us almost everyday that they can't believe the variety of merchandise that we have to offer. We continue to look for new, unique, break-thru products that we can offer at competitive prices. We intend to continue to be the store that you look to when you have a unique need or when you need to talk to someone who is knowledgeable and is more concerned with a solution than their commission. We want you to tell us how we're doing. If our service is **GREAT**, please let us know. If our service is not so great, let us know that, too. It is only through communication and interaction that we can continue to improve. And improve we must. We know that you have lots of choices out there when it comes to places to shop. We want to spoil you to the point that you won't want to shop anywhere else. Our goal is to make **SGMC** and **SERVICE** synonymous so that when you think '**SGMC**', great service automatically comes to mind.



Back in November 1977 **Solanco Glass & Mirror Co.** was born to fill a need in Southern Lancaster County by offering complete residential flat glass services to the area. Over the more than 31 years since then many things have changed. All of these changes have been made in direct response to you, our clients, customers and friends. One of the major changes over time has been the shift away from the everyday use of the name, **Solanco Glass & Mirror Co.**, which at inception described exactly what we did, to using just **SGMC**. Even though we are indeed still **Solanco Glass & Mirror Co.**, today **SGMC** also represents **Solanco General Merchandise Co.** and **Solanco Gentle Massage Co.** In reality **SGMC** is a family owned and operated synergy of companies under one roof that offers a wide variety of products and services much like the old time small-town department or general merchandise store did in years past.

Rev #090521

PRODUCTS & SERVICES



Solanco General Merchandise Co
Solanco Glass & Mirror Co.
Solanco Gentle Massage Co.

A DESCRIPTION
OF WHO WE ARE
AND WHAT WE DO!

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